



absnet
UNIFIED COMMUNICATIONS

Unified
Communications
- for business

Business
Benefits

Return-on
Investment

Unified
Communications
- the technology

Professional
Services

Cohesion
Managed
Services

ABSNet

Unified Communications - for business

ABSNet's innovative Unified Communications implementations help companies leverage the investment in both existing PABX systems and new Cisco CallManagers to deliver real business advantage.

We're not looking at a simple dial tone replacement, which merely exchanges your aging PABX with an IP phone system, but replacing it with a sophisticated corporate communications system which can fully integrate telephones, mobile phones, diaries, eMail, SMS and even video-conferencing. By converging DDIs with mobile phones to give individuals one number, making diaries and eMail accessible on-the-move and showing who's available and what's the best way to contact them, businesses can make their assets work harder - whenever they want, wherever they are and however it suits them.

These converged communications empower your executives to win back time so your business is more responsive and massively more agile. Yet replacing a dial tone system with a Cisco Unified Communications Manager complete with training, support and maintenance can actually save money!





absnet
UNIFIED COMMUNICATIONS

Unified
Communications
- for business

Business
Benefits

Return-on
Investment

Unified
Communications
- the technology

Professional
Services

Cohesion
Managed
Services

ABSNet

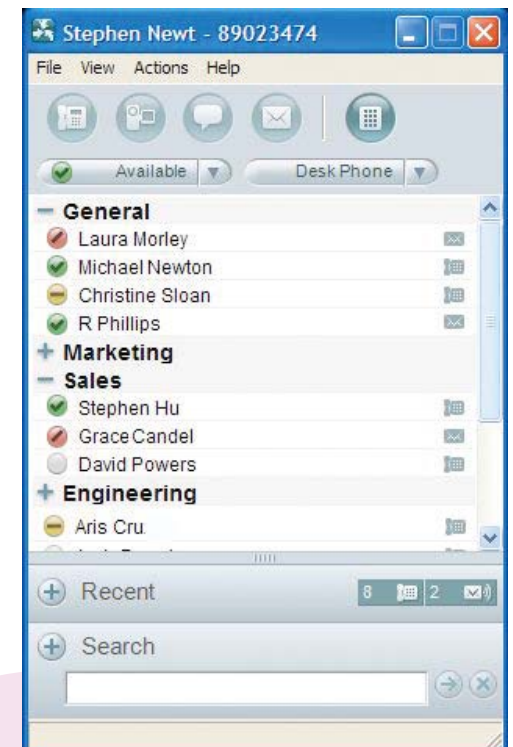
Business Benefits

Organisations demand ways of simplifying business communications for their mobile and distributed workforce to improve communication flows, access primary decision makers quickly, enhance collaboration, and improve productivity to positively affect their business. Wise investment in an integrated Unified Communications infrastructure will deliver the means to flexibly and productively manage business communications in a multi-device, mobile, and distributed environment:

Unified Communications will:

- Speed access and improve communication
- Dramatically improve collaboration
- Allows organisations to streamline business processes, reach the right resource the first time, and enhance profitability
- Become truly agile

And in today's dynamic business environment, perhaps the most important benefit comes from having a communication system that can change and grow at a moment's notice, enabling new capabilities for more effective communications, streamlining business processes, and improving profitability.





absnet
UNIFIED COMMUNICATIONS

Unified
Communications
- for business

Business
Benefits

Return-on
Investment

Unified
Communications
- the technology

Professional
Services

Cohesion
Managed
Services

ABSNet

Return-on-Investment

As unified communications applications become more prevalent in the workplace, more organizations are also realising the associated benefits. Results documented by Sage Research demonstrate a multitude of benefits both in terms of employee time savings and financial savings. Unified communications applications not only facilitate productivity improvements for mobile employees, they can also enhance the way in which all employees communicate.



- Organisations using unified communications clients saved an average of 32 minutes daily per employee because presence technology enabled staff to reach one another on the first try.
- Use of softphones resulted in an average savings of \$1,727 per month in cell phone and long distance charges. Mobile workers also saved 40 minutes each day, enjoyed greater communications convenience, and generated annual productivity gains of 3.5 days per year through business continuity impact.
- Organizations using unified messaging reported that employees saved 43 minutes per day from more efficient message management while mobile workers saved 55 minutes per day.
- Companies using integrated voice and Web conferencing reported a 30% reduction in conferencing expenses (by making integrated conferencing capabilities available in-house and on-network) and an average savings of \$1,700 per month in travel costs.





absnet
UNIFIED COMMUNICATIONS

Unified
Communications
- for business

Business
Benefits

Return-on
Investment

Unified
Communications
- the technology

Professional
Services

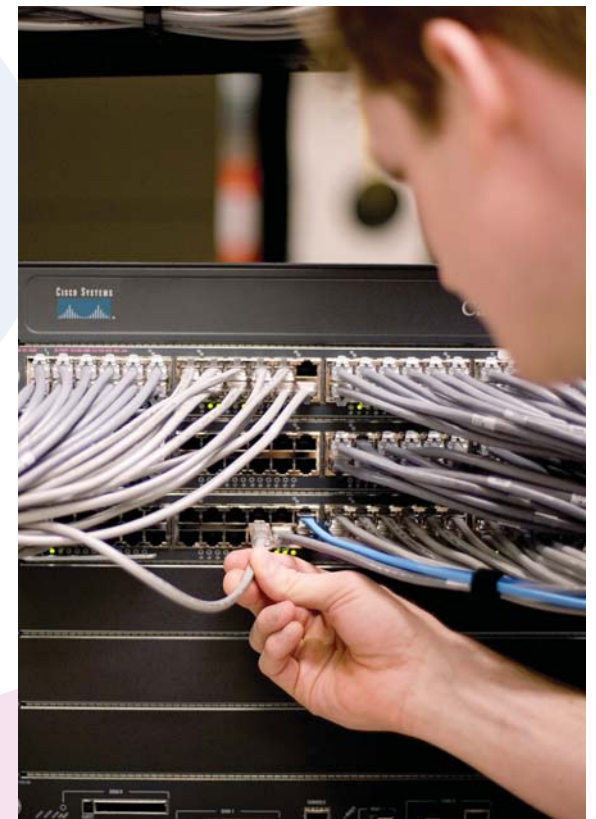
Cohesion
Managed
Services

ABSNet

Unified Communications – the technology

Unified communications - simply put, the integration of telephony, data and video across a common IP infrastructure - helps address the challenge today's organisations face as they contend with increasingly complex environments that feature a wide array of communications methods. Because of our expertise, experience and technical pedigree, many companies are choosing ABSNet for the design, integration, hosting, support and management of the sophisticated applications which are used to deliver Unified Communications; CallManagers, Presence, Unity, Meeting Place etc. And before and after implementation ABSNet will provide full user support and training, comprehensive Call Data Analysis & Reporting and IP Moves, Additions and Changes as required. We can even handle the provision of your ISDN lines, Voice & VOIP Minutes and full Microsoft LCS & OCS integration so that your telephony and UC services are a truly turn-key transaction.

- **Voice** - IP telephony, Unified Messaging (inc Voicemail), GSM integration, Mobile IP soft phones, Least-cost routing, SIP Trunk access
- **Data** - Exchange integration, Database, Application, ASP
- **Video** - Video conferencing, Integrated voice & Web conferencing
- **Meeting Place** - Hosted audio conference plus share documents
- **Hosting** - Remote and secure hosting of some or all of your CallManagers
- **Fourth Level Convergence** - Ability to network building automation, management, RFID, CCTV and physical security





absnet
UNIFIED COMMUNICATIONS

Unified
Communications
- for business

Business
Benefits

Return-on
Investment

Unified
Communications
- the technology

Professional
Services

Cohesion
Managed
Services

ABSNet

Professional Services

The most advanced tool in IT is still the simplest - the ability to listen. So prior to any engagement commencing we'll listen to what you have to say, so that we really understand what you need and are then able to recommend a solution which will be truly fit for purpose. Then, armed with the knowledge of business need and infrastructure status we can work together to implement any remedial or development engineering required to prepare your infrastructure for Unified Communications. For example, because of the high Quality of Service required for Unified Communications - so that phone and messaging systems work seamlessly with no latency - capacity and load balancing recommendations may be made to ensure the network is optimised at all times.



- Health check, Analysis & Audit
- Performance/analysis reports
- Quality of Service
- Application Class of Service & Performance Management
- Capacity and Load Balancing
- Remedial Engineering
- Network Optimisation
- IPT-MAC
- Monitoring & Maintenance





absnet
UNIFIED COMMUNICATIONS

Unified
Communications
- for business

Business
Benefits

Return-on
Investment

Unified
Communications
- the technology

Professional
Services

Cohesion
Managed
Services

ABSNet

Cohesion Managed Services

It is ABSNet's objective to deliver, through its Cohesion managed & hosted services portfolio, the kind of business cohesion that IT managers dream of, but never imagine they can afford. The services portfolio offered is driven not by technology shopping lists, but by the demand for business advantage. And given the relative complexities of managing converging IT services, such as telephony, storage and security, many are now questioning the business case for maintaining these services in-house.

Cohesion is able to host some, or all of, your Unified Communications infrastructure in its multi-featured, resilient and secure hosting facilities, and then, with its services professionals, deliver the level of availability, security, redundancy and business-resilience that your enterprise demands. These services are delivered consistently and reliably without the headaches of keeping some or your entire infrastructure in-house, and you only pay for what you need or use.





absnet
UNIFIED COMMUNICATIONS

Unified
Communications
- for business

Business
Benefits

Return-on
Investment

Unified
Communications
- the technology

Professional
Services

Cohesion
Managed
Services

ABSNet

ABSNet

ABSNet is a leader in IP infrastructure, unified communications and through-life-care solutions. By enabling seamless communications throughout and beyond the enterprise, ABSNet ensures that its clients gain true competitive advantage and rapid ROI. Corporations choose to partner with ABSNet because they can rely on its resources, expertise and technical excellence to deliver platforms and solutions that free clients to connect with their business objectives. Wherever they are and whatever they need, your people should be able to access applications - effortlessly. Delivering the right information to those who need it, when and how they want it, doesn't just help - it offers real business benefit. Your people work better together - across virtual teams, across time zones, across applications. So your customers get the best possible service. IP infrastructure solutions from ABSNet achieve those goals by adding value, delivering enhanced productivity, business agility and competitive advantage to your enterprise.

Connect to your objectives

Please visit: www.absnet.co.uk to view the full portfolio of business Solutions and Professional, Managed and Maintenance Services.

ABS Network Solutions Limited

Beech House, Betts Way, London Road, Crawley,
West Sussex, RH10 9GW United Kingdom

Tel: **+44 (0) 1293 819300**

Fax: **+44 (0) 1293 819310**

Email: sales@absnet.co.uk

Web: www.absnet.co.uk

