



Career Opportunities at ABSNet - Connect To Your Objectives



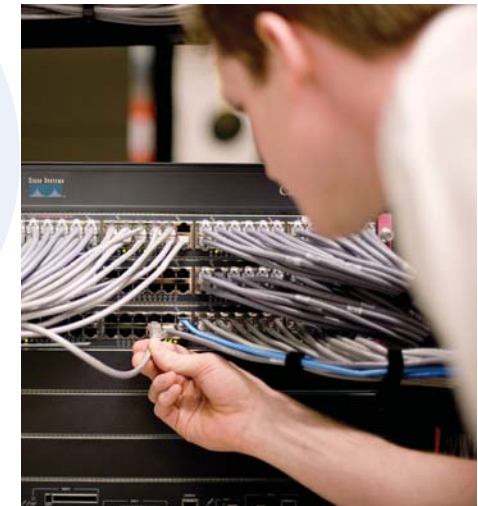
ABSNet is investing heavily and expanding rapidly. Our policy is to employ, train and develop the best, and in return to provide them with a package which recognises experience, talent, commitment and results.

ABSNet is always on the lookout for creative individuals who can help us to retain our reputation for excellent customer service and engineering expertise - we've won the Cisco Channel Customer Satisfaction Excellence Award for five successive quarters! So as the company moves to the next business level, we need to attract more talented individuals in order to increase our ability to provide; consultancy, design, installation, support and managed services to our existing and new Commercial Mid Market clients.

Business & Technology Solutions Opportunities

As a Cisco Premier Partner with many Advanced Accreditations, ABSNet actively delivers over a broad range of business solutions:

- IP Infrastructure
- Unified Communications
- IP Telephony
- Mobility, Wireless & FMC
- Storage & Data Centre
- Security
- Managed Services
- Maintenance



ABSNet's business services for its customers quite often feature 'bleeding' edge of technology and team members are encouraged to be part of delivering those creative solutions.

Successful candidates, who will be able to display a keen technical aptitude, strong team working ethic and customer focus will be given a training program incorporating on job training, placements in our Support Desk and in our Build and Configuration Team, including field assignments and project work. Access to Cisco's Partner Learning Connection, ABSNet labs and full time training courses will be available, together with the offer of a mentoring scheme and unlimited opportunities for advancement within the Engineering Team. ABSNet is based in mid Sussex and successful candidates will be expected to work full time in a dynamic team with occasional out of hours working required for time off in lieu.





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Positions Available

We are actively recruiting for the following positions: Trainee Engineers, 1st Line Support Engineer, Senior Support Engineer and Consulting Engineer.

Senior Support Engineer

The Senior Support Engineer forms part of the ABSNet Support team responsible for ensuring fulfillment of SLAs for ABSNet support & managed services customers. The main goal is to minimize the amount of unplanned downtime in the ABSNet customer production environment and to achieve a high level of customer satisfaction.

<http://www.absnet.co.uk/recruitment.htm>

Consulting Engineer

As part of the Technical Services team, the Consulting Engineer works closely with account managers and customers providing on-site and office based Cisco knowledge in the design, installation and support of customers' IP Networks. With a strong Routing and Switching Core knowledge, engineers will be specialised in 1 of the following fields - Unified Communications, Security, Advanced R&S/Data Centre.

<http://www.absnet.co.uk/recruitment.htm>



1st Line Engineer

The 1st Line Support Engineer forms part of the ABSNet Support responsible for ensuring fulfillment of SLAs for ABSNet support & managed services customers. The main goal is to minimize the amount of unplanned downtime in the ABSNet customer production environment and to achieve a high level of customer satisfaction.

<http://www.absnet.co.uk/recruitment.htm>

Logistics Support Assistant

The Logistics Support Assistant works closely with the Logistics Manager, providing support with the day to day running of the Logistics Department. The role includes an element of administrative work, together with various function-related tasks such as purchasing goods for replenishment, booking in and out of goods.

<http://www.absnet.co.uk/recruitment.htm>



Our Selection process:

We are looking for candidates with the following abilities:

- A motivated self starter
- Can demonstrate team working ability
- With proven technical aptitude

Each candidate will be asked to provide:

- Secondary education record of achievement
- Personal statement - giving reasons why interested in placement with ABSNet, what they hope to achieve, what skills they can bring with them, and any information they feel is relevant.
- An up to date CV

Our Training Programme

Our training programme includes:

- Induction
- Project work
- Lab work
- Placements, consisting of shadowing, on job training etc:
 - Support/Network Operations Centre
 - Advanced services Team (Security, Unified Comms, Wireless)
 - Core Team (Routing and Switching)

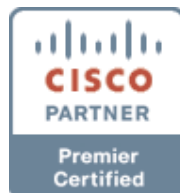


What can you expect from an engineering career at ABSNet?

We look to employ individuals into positions of Trainee Engineer through to Cisco Certified Internet Experts (CCIE). Opportunities are readily available for the right candidate, to progress from a trainee engineering post into disciplines such as pre-sales, field engineering, build engineering, technical design and consulting.

ABSNet is an employer offering excellent scope and opportunity to gain great breadth of experience across a diverse set of technologies to include voice and security.

We also support our Engineers to gain appropriate certifications. For example CCNP (CISCO Certified Networking Partner), CCVP (CISCO Certified Voice Professional) and CCSP (CISCO Certified Security Professional).

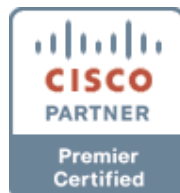


Sales Opportunities

With industry leading business performance in 2007 looking at delivering 50% year-on-year growth, whilst winning the Cisco Channel Customer Satisfaction Excellence Award for five successive quarters, ABSNet is clearly the destination for ambitious sales people. With a complete career structure in place, talented individuals can learn in a dynamic marketing-supported environment and progress from the telemarketing team, across the sales floor and out into the enterprise environment picking up the skills along the way to becoming high-level business infrastructure consultants.

Currently ABSNet is recruiting Sales personnel into roles to include Internal Sales Account Manager (ISAM), Account Directors and Account Managers to support our Account Directors servicing our key accounts. In addition, we have opportunities for Sales Accounts Managers (SAM's) to join our Business Development Team, to concentrate solely on new business prospecting. The role incorporates the entire sales cycle from identification, prospecting for and attending external meetings, where you will qualify projects and opportunities in terms of budget, project definition and future sales, through to closing and managing on-going business.

For individuals who are able to achieve and exceed personal and team targets, and to deliver excellence in customer satisfaction, ABSNet offers excellent remuneration opportunities in a very dynamic and driven business.



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Sales Opportunities (continued)

Internal Sales Account Manager (ISAM)

As part of the Sales Team, the Internal Sales Account Manager provides day to day support to the Account Directors, servicing the businesses key accounts.

<http://www.absnet.co.uk/recruitment.htm>

Sales Account Manager

As part of the Business Development Team, the Sales Account Manager focuses on New Business prospecting on a daily basis and, in conjunction with well defined and targeted Marketing Campaigns, delivers our complete Cisco based network solutions comprising of a mix of product, professional service and support services.

<http://www.absnet.co.uk/recruitment.htm>

Sales Administrator

The Sales Administrator, as part of the Sales Team, will assist the Account Managers/Directors with the day-to-day management of their accounts.

<http://www.absnet.co.uk/recruitment.htm>

Interested?

Interested in a fast track career in Sales or Engineering? Please go to the next page for full contact details



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