



**absnet**  
UNIFIED COMMUNICATIONS

ABSNet

Unified  
Communications  
- for business

Mobility,  
Wireless  
& FMC

Storage  
& Data  
Centre

Security

ProAction  
Maintenance

IP Infrastructure  
& Carrier Services

Cohesion  
Managed  
Services

ABSNet

# ABSNet

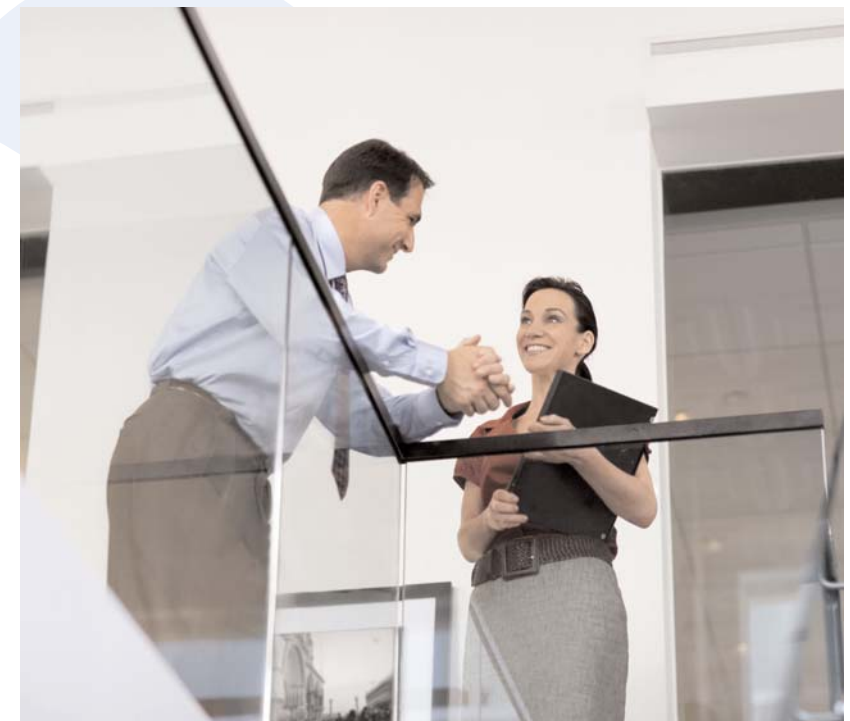
ABSNet is a mature partner in the world of enterprise IP Infrastructure platforms and Unified Communications solutions. We engage with all markets and technology disciplines within the commercial mid-market to deliver results-focused advice and through-life-care, right across the enterprise.

ABSNet works in partnership with clients, using our knowledge, skills and expertise to provide IP Infrastructure, Unified Communications and Through-Life-Care Management and Maintenance solutions. Because we combine the best thinking with the best technology, our advanced platforms deliver applications effectively, release value and add business advantage.

- **Partnership Model**
- **Business Focused**
- **Technical Excellence**

It is our vision to be recognised as the leading innovator in IP Infrastructure platforms and Unified Communications solutions that enable companies to deliver voice, video and data faster, further and more easily, for tangible competitive and business advantage.

## Connect to your objectives





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# Unified Communications - for business

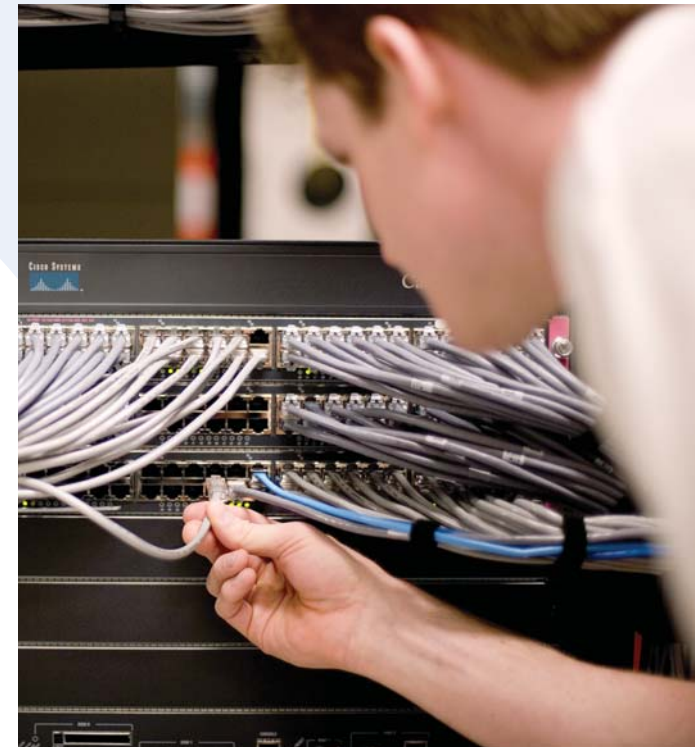
ABSNet's innovative Unified Communications implementations help companies leverage the investment in both existing PABX systems and new Cisco CallManagers to deliver real business advantage.

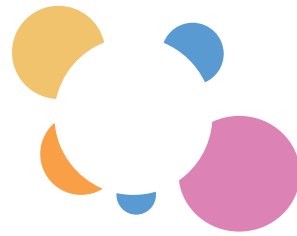
We're not looking at a simple dial tone replacement, which merely exchanges your aging PABX with an IP phone system, but replacing it with a sophisticated corporate communications system which can fully integrate telephones, mobile phones, diaries, eMail, SMS and even video-conferencing. By converging DDIs with mobile phones to give individuals one number, making diaries and eMail accessible on-the-move and showing who's available and what's the best way to contact them, enterprise can make their assets work harder - whenever they want, wherever they are and however it suits them.

These converged communications empower your executives to win back time so your business is more responsive and massively more agile. Yet replacing a dial tone system with a Cisco Unified Communications CallManager complete with training, support and maintenance can actually save money!

Unified Communications will:

- Speed access and improve communication
- Dramatically improve collaboration
- Allows organisations to streamline business processes, reach the right resource the first time, and enhance profitability
- Become truly agile





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## Mobility, Wireless & FMC

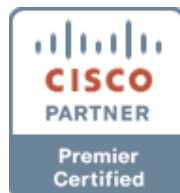
In today's business environment, mobile working is not just a 'nice to have'; it's a requirement for increased competitive advantage and probably the most important factor in improved customer relationship management. Yet for many organisations providing a transparent experience for the hot-desking, remote or mobile worker is still a challenge. At ABSNet we view the remote or mobile worker's needs as the same as those of the fixed worker in that the core requirements are network access, application efficiency, database functionality and telephone connectivity coupled with simplicity, security and reliability. ABSNet engineers solutions that extend the business network to your mobile workers, allowing your company to communicate seamlessly. Users can connect using voice, data and video communications, colleagues can collaborate and workers are empowered. Your customers get a seamless experience and a faster, more effective response.



### **FMC (Fixed-Mobile-Convergence)**

ABSNet's FMC solutions fully integrate GSM and fixed line networks within the Unified Communications environment so calls may be made over both landline and GSM network with just one phone number and a single phone. Within the office the handset automatically connects wirelessly to the LAN, whilst out of it GSM is employed. And with Gartner reporting that something like 40% of calls made on campus are initiated by GSM, enormous cost savings are there to be made from this element alone. Factor in the benefits of employees being able to respond quicker to customer requests and collaborate more effectively with each other, productivity is dramatically improved along with business agility.

ABSNet has a fully implemented FMC Head-Office and Tele-Worker solution - please download the Case Study [here](#).





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# Storage & Data Centre

As organisations struggle to manage ever-increasing volumes of data, there has never been a greater need for secure and efficiently-managed storage which is scalable, resilient and minimises risk to the business.

No one truly believes that today's data management challenges can be met by merely installing more storage and off-the-shelf software. This solution may appear relatively inexpensive, but misses the point that it's the IT budget that bears the high cost of managing and protecting data which is growing at an exponential rate. And as data grows so does the resource required to manage it. So, a major challenge for IT organisations today is how to accommodate this appetite for data whilst at the same time maintaining levels of service, security and data availability, containing costs and addressing growing legal and regulatory risks.

At ABSNet we focus on designing bespoke solutions that intelligently respond to your organisation's needs. We have the proven expertise to design and implement the optimum storage architecture for you, using the latest, best-in-class technologies. As a result, you will have higher availability, reliability and performance at a reduced cost of ownership and without compromising your valuable business intelligence or data security.





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# Security

As a business with its roots in infrastructure, ABSNet understands that merely delivering a secure network isn't enough. IT security is a moving target and maintaining your networks integrity is much more involved than keeping list of signatures current or group of policies up-to-date. The ABSNet security portfolio is delivered by a highly qualified team of security specialists who can maintain your assets using the best tools and proactive human intervention.

ABSNet provides full "Life-cycle" consultancy and technology services to ensure the continued security integrity of your information technology systems and assets. All of our solutions are custom designed to meet your company's specific security needs. ABSNet will help asses risk, define your security policy and then fully integrate it with our human and technology resources to maintain a secure, compliant environment - night and day, every day.

Our portfolio of life-cycle information security services and solutions includes conducting: security threat assessments and risk analyses, application code security reviews, application and network security penetration testing, VoIP and WiFi system security assessments and hardening, legislative, regulatory and industry standard security audits as well as, comprehensive enterprise and department data leakage audits.





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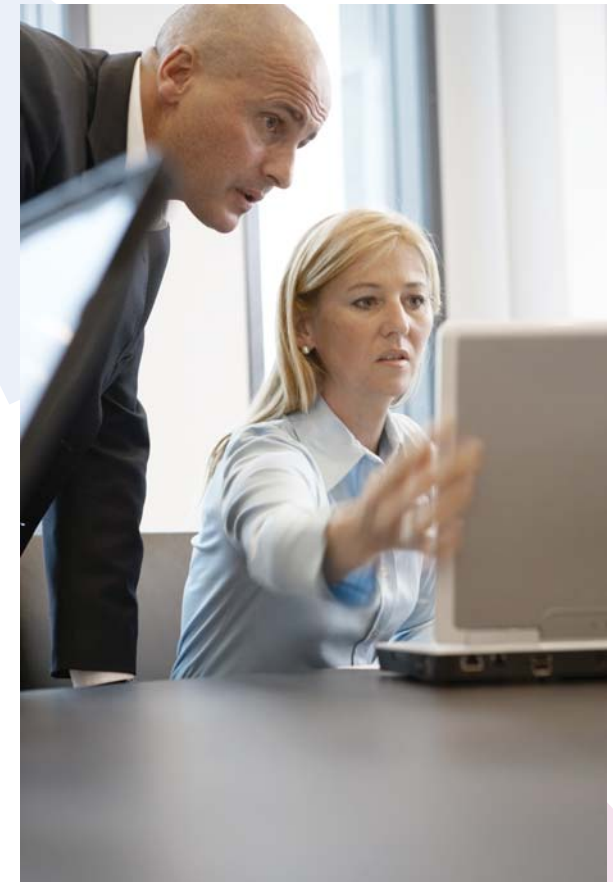
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# ProAction Maintenance

IT managers know there must be a better way to maintain their networks and focus their resources, a methodology which moves them forward from the standard risk based break-fix maintenance support contract. There is and it's called ProAction which has been designed to deliver the kind of business resilience and reliability that IT manager's deem essential but never believe they can budget for.

ProAction presents the dynamic matrix of resources required to support the sophisticated mix of hardware & applications in the complex environment that is the modern IP infrastructure. Each SLA is tailored to your exact needs and guarantees extra value through the inclusion of 24 x 7 monitoring, tangible deliverables and a proactive approach. By including in your SLA regular health checks & infrastructure audits, a number of consultancy days and engineering time to effect the remedial work that always needs doing but can't be budgeted for, ABSNet will share risk and deliver real benefit allowing managers to focus on the IT strategies which empower their business to deliver on its core objectives.

**Proaction**  
IP INFRASTRUCTURE MAINTENANCE





# IP Infrastructure & Carrier Services

The most advanced tool in IT is still the simplest - the ability to listen. So prior to any engagement commencing we'll listen to what you have to say, so that we really understand what you need and are then able to recommend a solution which will be truly fit for purpose. Then, armed with the knowledge of business need and infrastructure status we can work together to design and implement something new or attend to any remedial or development engineering required to prepare your infrastructure to meet its next objectives. For example, because of the high Quality of Service required for Unified Communications - so that phone and messaging systems work seamlessly with no latency - capacity and load balancing recommendations may be made to ensure the network is optimised at all times.



- Secure Infrastructure Design
- Quality of Service
- Remedial Engineering
- Monitoring & Maintenance
- Health check, Analysis & Audit
- Application Class of Service & Performance Management
- Network Optimisation
- Performance/analysis reports
- Capacity and Load Balancing
- IPT-MAC

## Carrier Services

ABSNet's offers a truly independent and neutral range of carrier services. With established and proven procedures and support relationships, we provide the highest quality national and international network services from all the major providers, with flexible support, industry leading service levels and management from ABSNet.

- Private Circuits
- Internet Access
- Call data analysis and reporting
- MPLS Circuits
- BT and alternate carrier options
- Network Interconnects.
- DSL Back-up
- Voice Services and access options
- WAN Connectivity





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# Cohesion Managed Services

It is ABSNet's objective to deliver, through its Cohesion managed & hosted services portfolio, the kind of business cohesion that IT managers dream of, but never imagine they can afford. The services portfolio offered is driven not by technology shopping lists, but by the demand for business advantage. And given the relative complexities of managing converging IT services, such as telephony, storage and security, many are now questioning the business case for maintaining these services in-house.

Cohesion is able to host some, or all of, your Unified Communications infrastructure in its multi-featured, resilient and secure hosting facilities, and then, with its services professionals, deliver the level of availability, security, redundancy and business-resilience that your enterprise demands. These services are delivered consistently and reliably without the headaches of keeping some or your entire infrastructure in-house, and you only pay for what you need or use.



cohesion  
MANAGED SERVICES





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**ABSNet** is a leader in IP infrastructure, unified communications and through-life-care solutions. By enabling seamless communications throughout and beyond the enterprise, ABSNet ensures that its clients gain true competitive advantage and rapid ROI. Corporations choose to partner with ABSNet because they can rely on its resources, expertise and technical excellence to deliver platforms and solutions that free clients to connect with their business objectives.

Wherever they are and whatever they need, your people should be able to access applications - effortlessly. Delivering the right information to those who need it, when and how they want it, doesn't just help - it offers real business benefit. Your people work better together - across virtual teams, across time zones, across applications. So your customers get the best possible service. IP infrastructure solutions from ABSNet achieve those goals by adding value, delivering enhanced productivity, business agility and competitive advantage to your enterprise.

## Connect to your objectives

Please visit: [www.absnet.co.uk](http://www.absnet.co.uk) to view the full portfolio of business Solutions and Professional, Managed and Technical Services.

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